

ASPECT AUTOMATION Position Description

Position Title: Project Manager
Department: Project Management
Reports To: Manager of Project Management

Primary Objectives of Position:

Provide business leadership for project teams by acting as the primary resource for the planning, coordination and controlling of projects from inception to completion, meeting the project's requirements and ensuring completion on time, within cost and to required quality standards. The Project Manager may, at times, be expected to work in close coordination with both the Account Manager and the Applications Engineer to win new orders. The Project Manager is expected to work as a partner with engineering and operations on all booked orders in order to execute these orders in a manner that ensures customer satisfaction and maximizes return to Aspect Automation.

Major Areas of Accountability:

- Project Leadership
- Technical Leadership
- Sales and Negotiations
- Quotation/Conceptualization
- Business Support/Development

Essential Qualifications:

- Bachelor's degree in a related field and at least four years of related experience, or an equivalent combination of relative education and experience.
- A broad knowledge base of automation applications and technologies
- Strong knowledge of SolidWorks.
- Demonstrated knowledge of machining and manufacturing processes.
- Demonstrated skills and knowledge in the selling, quoting/estimating and project management of custom automation or related equipment.
- Experience leading, motivating and directing project team members in a matrix work environment.
- Must be able to travel (including air travel) with overnight stays.

Desirable Qualifications:

- Project Management Professional (PMP) certification.
- Education, training or experience in financial analysis
- Intermediate knowledge of Microsoft Word, Excel and other general MS Office products.